



LORING WOODRUFF

REAL ESTATE ASSOCIATES

Depending on how you look at it, Loring Woodriff Real Estate Associates *remains*

THE go-to firm in Central Virginia*

when seeking assistance buying or selling residential real estate.

In 2019, the firm closed
\$285,893,203
in residential real estate sales.

That is the
2ND LARGEST
sales volume of
any firm in Central Virginia.

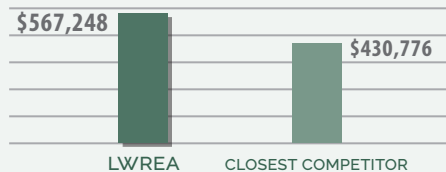


But who cares about selling the **MOST** homes from a total volume standpoint?

What *kinds* of homes are we selling and who are *our agents*?

LWREA'S average sales price was the
highest by a large margin
in 2019, amongst the 5 largest firms.

AVERAGE RE-SALE TRANSACTION SIZE:



LWREA completed these sales with just
30 agents + 6 full-time support staff

*The 4 other top firms each have at least
70 agents and support staff.*

**Our per-agent average
re-sales volume in 2019:
\$9,529,773**

The closest competitor's was \$7,751,055.



What does this mean for you?



- A **prestigious real estate 'brand'** that synergizes with the 'brand' or impression that your home makes on the marketplace
- A real estate firm with the most immersed, committed, experienced and **successful agents** in the business
- Loring Woodriff Real Estate Associates is a **truly local business** and every one of us plans to stay committed exclusively to our unique Central Virginia market

**Includes Charlottesville, Albemarle, Augusta, Fluvanna, Greene, Louisa, Nelson, Orange*